

Message Text

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ORIGIN COME-00

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STATE/AF/E/RILLING (INFO COPY)

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R 120412Z FEB 76

FM SECSTATE WASHDC

TO AMEMBASSY KHARTOUM

UNCLAS STATE 034640

E.O. 11652: N/A

TAGS: BENC, BAGB

SUBJECT: MAJOR PROJECT: SUDAN GRAIN STORAGE AND HANDLING

FOR GERLACH

1. PER YOUR REQUEST TO SANDS DURING THE COMMERCIAL OFFICERS' CONFERENCE MEPD HAS CONTACTED BUTLER MANUFACTURING, KANSAS CITY. BUTLER CONFIRMS THAT IT SENT A TELEX ON FEBRUARY SECOND TO ABDULLAH APPOINTING HIM TO ACT ON BUTLER'S BEHALF ON THIS PROJECT. APPOINTMENT DOES NOT EXTEND TO OTHER PROJECTS. YOU MAY BE INTERESTED TO KNOW THAT BUTLER IS SENDING HUMBERTO ESPINDOLA FROM THE KANSAS CITY OFFICE TO KUWAIT ON FEBRUARY TWENTY-EIGHT TO DISCUSS FINANCING WITH THE ARAB FUND.

2. AS DISCUSSED IN YAOUNDE MEPD EXPLORING POSSIBILITY INCLUDE SUDAN ON AGRIBUSINESS TASK FORCE TO AFRICA. POST REPORTS ON ARAB FUND INVOLVEMENT IN SUDAN'S AGRICULTURAL DEVELOPMENT SEEM TO POINT TO UNLIMITED OPPORTUNITIES. HOWEVER, NEED POST'S ASSISTANCE IN IDENTIFYING PROJECTS
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WHICH ARE LIKELY TO RECEIVE PRIORITY ATTENTION AND

THEREFORE, U.S. FIRMS WHICH SHOULD BE INCLUDED IN VISIT.
ASSUME IRRIGATION MUST BE ONE OF FIRST CONSIDERATIONS. CAN

YOU CONFIRM AND GIVE DETAILS ON LIKELY PROJECTS IN
IRRIGATION? ALSO WHAT TYPES OF CROPS WILL BE GROWN
(GRAIN, CITRUS, NUTS ETC.) AND HOW MUCH PROCESSING WILL
BE NECESSARY? WILL THERE BE MARKETING STUDIES. IS
THERE AN INTEREST IN LIVESTOCK OR FISHERIES? WOULD
ALSO APPRECIATE ADVICE AS TO WHAT LEVEL MEETINGS
EMBASSY MIGHT BE ABLE TO ARRANGE. SHOULD MEPD ENCOURAGE
HIGH LEVEL PARTICIPATION OR ENGINEERING EXPERTISE
PARTICIPATION OR BOTH? ON A RECENT TRIP OF THIS
NATURE WE LEANED HEAVILY TOWARD TECHNICAL EXPERTISE
INTERSPERSED WITH SOME COMPANY PRESIDENTS AND IT WENT
VERY WELL. TARGET DATE IS MID-MAY. IS THAT
PROPITIOUS FOR EMBASSY STAFF ALSO? YOUR ASSISTANCE
URGENTLY NEEDED TO ENABLE MEPD TO OBTAIN PARTICIPATION
BY MOST CAPABLE FIRMS.
INGERSOLL

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